

ARMSWISSBANK’s MAIN TERMS OF LENDING *
(for corporate clients)

Business Development Loan ¹

Terms	Loan	Revocable line of credit	Overdraft
Maximum amount (AMD)	AMD 1000,000,000	100% of the client’s bank accounts’ average monthly net credit turnover , but not more than AMD 200,000,000	50% of the client’s bank accounts’ average monthly net credit turnover for the last six months , but not more than AMD 50,000,000 Every six months the Bank does recounts, and as a result of which overdraft limits can be unilaterally reviewed.
Maximum term of maturity (year)	7	2	10 year, Based on the results of financial monitoring or circulation of the previous six months of the client’s bank, the Bank may unilaterally override the current overdraft limit, up to the full closure of the limit.
Nominal interest rate			
Own funds			
AMD	15-17%	15-18%	16-18%
USD	9.5-11%	10-11%	10-12%
EUR	7.5-9%	8-10%	9-11%
SME DNC (Small & Medium Enterprises Development National Program) Program, AMD	15%		
Interest calculation methodology	Calculated against the diminishing balance of the loan on a 365 day per year basis		

¹ Export companies are provided with additional discounts and benefits (in AMD, in foreign currency)

Interest on the unused amount of the Loan	-	0-2%
Lending method	Cash, non-cash	Cash, non-cash
Payment method	By monthly annuity payments with a possibility of up to 6 months grace period	Monthly interest payments
Collateral	Real estate, fixed assets, personal guarantees of third parties	
Maximum loan/collateral ratio	60%	
Loan commission fee The minimum fee is paid at the time of Submitting the loan application. In case of approval, the remaining amount is paid up and in case of refusal the paid amount is returned without any charges	0.5%, min. 50,000 AMD	0.5%, min.100,000 AMD
Loan servicing fee	0.2% annually, is charged 2 times yearly, is calculated on the amount of loan balance. This fee is not for the customers, who provide the Bank information required for the financial monitoring.	
Collateral insurance requirement	At the Bank's request, at least for the amount of the loan's	-
Collateral assessment	Required	-
Daily penalty against % of the repayable amount	0.1%	
Daily penalty against overdue interest amounts	0.1%	
Interest rate overdue loan amount	According to the requirements of the 411 article of RA Civil Code	

Penalty in case of prepayment calculated on the prepaid amount (in case of a line of credit the penalty is calculated against the limit of the loan)	5% until 1/2 of the contract term of the loan 1% after 1/2 of the contract term. There can be no prepayment penalties, but in that case the interest rate can be increased with 1 percentage point.	2% There can be no pre-payment penalties, but in that case the interest rate can be increased with 1 percentage point.	-
Penalty for hindering loan monitoring activities	AMD 100,000		
Penalty for using the loan or part of the loan for purposes other than those stipulated	10% of the amount used for purposes other than those stipulated		
Review of approved/not yet granted loan terms	AMD 50,000		
Notifying the client about the approval decision	2 business days		
Actual transfer of the loan amount	Within 3 business days after the client submits all the documents required for processing the loan		
Changes/Review of the present contract (loan, Collateral, bank guarantee, etc.)	AMD 50,000		

*- Loan applications that do not match the above mentioned criteria can be refused by the Bank or approved with a 1-2 percentage point higher interest rate.

** - Project financing refers to such startups (new business, new markets, etc.) and long term projects where the Bank makes at least 25% of the investments required for the realization of the project.

*** - The following cases are considered as (but not limited to) changes in the present contract if the Credit Committee of the Bank doesn't make resolutions for other specific cases:

- Revision of the payment schedule defined in the loan agreement if a prepayment fee is not specified.
- Revision of other terms of the loan agreement (interest rate, purpose of the loan, lending method, etc.) according to the client's application.
- Revision of the terms of the security, including the main terms of the collateral or guarantee agreements, complete or partial redemption of the collateral before maturity according to the client's application, etc.
- The fee is not applicable when changes in contracts are made as a consequence of changes in other contracts.